



New Distributor Announcement

Dear Customer,

In recent years, as you know, customers are demanding quicker lead times and smaller volume orders. As a manufacturer whose business model is to focus on large run quantities, ITW Shakeproof was in need of a company to assist in the quick fulfillment of small volume order for its SEMS product line.

Therefore, Shakeproof is pleased to announce 3Q Inc. as its SEMS washer distributor, effective April 1, 2011.

“The sole purpose of adding 3Q to our distributor network is to have 3Q focused on the quick delivery of small volume orders to the SEMS marketplace,” said Jim Tierney, Shakeproof Sales Manager. “Additionally, being in the Midwest (Naperville) was an added advantage, as 3Q is physically close to deliver product to the customer base in a timely manner.”

Perhaps many of you are familiar with 3Q founder Mark Maddelein, as he has 20 year of industry experience, most notably as President of Fasco, and as VP of Sales for Aztech Locknut.

“We have enjoyed our distribution relationship with ITW Shakeproof over the past several years, so it was natural for us to expand our product offering to include Shakeproof’s SEMS washers,” said Maddelein. “We will have stock on the most popular ITW Shakeproof SEMS washers. Our business model is set up for quick delivery of smaller quantity orders so customers can buy the right quantity, right now,” said Mark Maddelein.

In March, 3Q will complete its initial stock of about 30 different ITW Shakeproof SEMS products, but anticipates expanding its inventory to meet the needs of the market/customer.

3Q, Inc. is headquartered in Naperville, IL with multiple warehouses located in Naperville, Bensenville and Hanover Park, IL. 3Q, Inc. can be contacted via phone (630-405-8492) or email: sales @3qinc.com. To see 3Q, Inc.’s complete product offering, please visit their website at www.3q-inc.com.

As always, Shakeproof appreciates your continued support of its product line. We hope adding 3Q to our distribution network will enhance your buying experience.

Thank you,

ITW Shakeproof Industrial Products